

# Relocatable Audio Product Designer and Manufacturer





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Founded in 2000, the company operates as a designer and manufacturer of patented audio products, primarily headphones. The product range is tailored to musicians and professional studio engineers across Asia, Europe, and North America, meeting the needs of those in pursuit of the purest music experience.

For individuals with marketing expertise, the opportunity to acquire our intellectual property (IP) is available. Such a buyer can leverage our IP and product quality to expand the distribution of our headphones into additional sales channels. Their isolation headphones, retailing at \$100-\$200 per pair, represent the ideal choice for discerning music enthusiasts, offering a unique blend of extreme noise isolation, high-precision audio, and over-the-ear comfort.

Sustaining the presence in the wired over-the-ear headphone market has been achieved through an emphasis on proprietary products and designs, safeguarded by seven patents and three registered trademarks. Headphones consistently outperform well-known manufacturers such as AKG, Audio-Technica, Beats, Bose, Sennheiser, Shure, Skullcandy, and Sony. Notably, while headphones produced by these manufacturers measure noise reduction capabilities at specific frequencies, their headphones excel across a wide range of frequencies.

Their strategic alliances with dealers, distributors, endorsers, original equipment manufacturers, and users attest to the outstanding performance of our products. These alliances position the prospective owner of our IP to seize future growth opportunities.

In addition to their IP and strategic alliances, the prospective buyer will require an assembly and distribution facility with a footprint of no more than 5,000 square feet. This facility can be located in nearly any part of the world. Even without additional marketing efforts, our management anticipates that the company will achieve sales approaching \$1 million in the calendar year 2022, along with sellers' discretionary earnings of \$300,000.

### TARGET PRICE

\$5,000,000

### GROSS REVENUE

1000000

### EBITDA

300000

### BUSINESS TYPE

Audio

### COUNTRY

United States

### BUSINESS ID

L#20230558

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