

# Designer and Manufacturing Business of Signage, Artwork & Lighting solutions





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Established in Portugal since 1985, the company has been designing and manufacturing Signage, Artwork & Lighting solutions and complementary products for the Hospitality & Tourism, Museums, High end companies, Universities, Hospitals, F&B market and related areas, service buildings and shopping centers. Merging SIGNS, LIGHTING and ART, offering a complete Signage, Lighting and Artwork service program indoor and outdoor.

This company is a rare market opportunity, due to its heritage and experience of more than 30 years, operating in a very exclusive product segmentation and type of clients.  
Keypoints

- The Design & Development team (D&D) plays a central key role within the structure, allowing them to plan and develop customized Sign, Lighting and Artwork Solutions which are specific for each individual project.
- Production structure is geared to manufacture unique bespoke tailor made solutions, which are the result of the D&D department collaborative work with Architects, Interior Designers and Specifiers, helping turning ideas and visual concepts into real products. For projects not requiring a tailor-made solution, the company holds an off-the-shelf easy to handle Sign/Artwork offer which responds to the general Signage and Interior Design demand.
- The company has developed projects located in Portugal, Spain, France, United Kingdom, Ireland, Germany, Switzerland, Croatia, Kazakhstan, USA, Algeria, Angola, Mozambique, Bangladesh, etc.; also providing onsite professional installation and worldwide logistics whenever it's need and wherever it's wanted.
- The company is acknowledge by the broad of market as a leading specialist in its sector and holds a Quality Certification under the ISO 9001 standards

### Financials

- Net assets: 760.000€ + RE under certified appraisal
- Sales 22: 1.596.000€ ; sales 21: 1.600.000€
- Ebitda 22: 49.900€; Ebitda 21: 140.600€

### Comments

- The owners are willing to stay over a long transition period or even staying in the company. The company is not dependant on the owners to develop its business; it has a very well trained team.
- The owners are open to analyse creative payment structuring's.
- Credit/loan or Funding operation support available, under assignment.

GROSS REVENUE  
\$ 1,596,000

EBITDA  
\$ 0

BUSINESS TYPE  
Manufacturing

ESTABLISHED  
1985

COUNTRY  
Portugal

BUSINESS ID  
L#20230485

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