

# 30-Year-Old Chicken Processing Manufacturing Business





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The family business was founded in 1989, specializing in the slaughter of chickens. It has administrative and industrial headquarters in the city of Várzea Paulista, São Paulo (SP)

- The company has 2,005 direct employees and more than 2,000 indirect employees. The factory operates in two shifts and works three Saturdays per month.
- The current production capacity is 520 tons per day or 11,500 tons per month. Starting from December 2022, the production capacity will increase to 620 tons per day.
- The company is enabled to export to various foreign markets, including South Korea, Japan, Lebanon, Iran, Yemen, South Africa, and Cuba. Additionally, the company is currently in the process of qualification for exporting to China, Mexico, and Chile.
- The company regularly exports to Vietnam, North Korea, Iran, Hong Kong, Peru, and Bolivia. Additionally, the company exports pet food to Belgium and Spain.
- The company has a presence in the state of São Paulo, with a greater focus on the capital and metropolitan regions. Additionally, we serve the markets of the South, Northeast, and Rio de Janeiro.
- The company engages in the breeding of 300,000 birds per day. Of these, 250,000 birds are processed at its facilities, while the remaining 50,000 birds are outsourced or sold to third parties to accommodate the excess production.

Own matrixes and incubators

Matrices in production: 350,000 birds-9 cores -37 sheds

Arrays in formation: 235,000 birds-4 cores- 21 sheds

Egg production: 8 million per month.

Food Factory 1

The production capacity of pelletized feed is 45 ton / hour, monthly output up to 27,000 ton./month;

Feed factory 2

The production capacity ration 22 ton./ hour; Monthly production up to 13,200 ton./month;

Services include an outsourced fleet of 130 unique trucks for deliveries in São Paulo and Rio de Janeiro.

Company utilize a computerized logistics intelligence system and fleet tracking to ensure efficient operations.

Outsourced fleet of 130 exclusive trucks for deliveries in São Paulo and Rio de Janeiro with a computerized system of logistics intelligence and fleet tracking

Financial Performance

### TARGET PRICE

\$575,000,000

### GROSS REVENUE

\$350,000,000

### EBITDA

\$56,100,000

### BUSINESS TYPE

Manufacturing

### SUPPORT & TRAINING

Commercial Team 60 outside salespeople and 24 telesales for sales in the state of SP and 10 representatives for the other states served

### COUNTRY

Brazil

### BUSINESS ID

L#20230454

2020: Revenue \$193M USD / 19% EBITDA  
2021: Revenue \$267M USD / 17% EBITDA  
2022: Revenue \$330M USD / 17% EBITDA

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