

Waste Recycling and Recovery Business





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This business proposed for purchase was established out of the desire to fit a new business opportunity, having a positive attitude towards the circular and ecological economy and towards environmental protection. With a good market position and image and a profitable financial situation, the business has been constantly expanding over the years. It currently has a well-organized network of suppliers, qualified and well-trained staff, as well as being suppliers to some well-known European companies in the industry.

Products and services

The company collects, recycles, and valorizes a wide range of waste such as plastics, ferrous metals (steel), as well as non-ferrous metals (copper, nickel, aluminum, etc.), providing high-quality secondary raw materials for the plastic industry in the form of grinds or pellets from various types of plastic waste. The company focuses on large and important waste generators, offering superior quality products and services and being both an appreciated and respected customer and/or supplier.

Operations

Over time, the business has had a positive financial, logistical, and commercial development year after year, managing to make a profit annually, regardless of the more or less favorable economic context/environment. It currently benefits from a well-organized supplier network, qualified and well-trained personnel, managing to be a supplier for some well-known European companies in the industry and to have a strong position on the market in Romania and Europe. The majority of sales/products (approximately 65%) are directed to the Western European market, in countries such as Italy, Austria, Germany, Belgium, and approximately 35% are dedicated to the Romanian market. The company owns equipment necessary for recycling a wide range of types of waste, including plastics (including packaging).

Tangible and intangible assets

The company's total assets amount to over 1 million euros. The production space is new, modern, well-equipped, and has all the necessary approvals for good functioning. It consists of: a production hall on a lightweight structure of approximately 600 sqm, covered storage spaces of approximately 1000 sqm, an electric power installation with a transformer and its own network of approximately 250 kW, concrete and paved platforms for storage of approximately 5000 sqm, perimeter fencing and access gate, office buildings and other spaces necessary for the activity.

Market and development potential

The forecasts for 2023 are still positive, the business experiencing a trend of development in the future due to the increasing quantity of operated goods, based on the investments made in new equipment and the increase in workload.

The demand for these services is growing worldwide. In addition, governments in different countries promote and support ecological and sustainable practices, which increases interest in this industry. There is also a trend towards increased demand for recycled materials as many companies want to improve their sustainability profile and reduce their impact on the environment. All of these provide significant opportunities for companies in the waste collection, recycling, and valorization industry to expand

TARGET PRICE

\$1,550,000

GROSS REVENUE

\$3,306,777

EBITDA

\$0

BUSINESS TYPE

Manufacturing

COUNTRY

Romania

BUSINESS ID

L#20230455

and develop.

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